



Scan me!



YOUR TEMPERAMENT DICTATES THE WORDS YOU NEED TO HEAR.

<p>SANGUINES</p> <p>NEED</p> <p>Approval Acceptance Attention Affection</p>	<p>CHOLERIC</p> <p>NEED</p> <p>Loyalty Sense of Control Appreciation Credit for Work</p>
<p>PHLEGMATICS</p> <p>NEED</p> <p>Harmony Feeling of Worth Lack of Stress Respect</p>	<p>MELANCHOLICS</p> <p>NEED</p> <p>Safety Sensitivity Support Space & Silence</p>

NOTES:

HOW
YOUR WIRING
COLORS YOUR
COMMUNICATION



THE
ColorWorks
 GROUP

JENNY BOYETT

© 2026 THE COLORWORKS GROUP



Scan me!

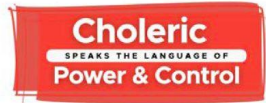


People will forget what you said,
people will forget what you did, but
people will never forget how you made
them feel. *Maya Angelo*

When we understand how someone is
wired, what they believe, feel, and
value, we can communicate in a way
they can truly hear us. *John Maxwell*

EXTROVERTS

PEOPLE



TASKS

INTROVERTS

NOTES:

Scan the QR code to take the Digital
Assessment for a discount today!



I HAVE A TENDENCY TO (BE) _____
BUT I WILL CHOOSE TO (BE) _____

NOTES:



Temperament	Strengths	Weaknesses
SANGUINES	Joyful, Encouraging, Affectionate, Popular, Expressive	Compulsive talker, Loud, Hates to be alone, Interrupts, Scatterbrained
CHOLERICS	Decisive, Delegates well, Self-directed, Confident, Driven	Bossy, Impatient, Quick-tempered, Arrogant, Dislikes tears/emotions
MELANCHOLICS	Analytical, Empathetic, Perfectionist, Cautious, Enjoys solitude	Moody, Critical, Withdrawn, Skeptical, Insecure socially
PHLEGMATICS	Kind, Diplomatic, Even-tempered, Patient, Tolerant	Unenthusiastic, Indecisive, No sense of urgency, Resists change, Stubborn